

Compellent and Riverbed

Business Continuity for the Rest of the World

Compellent and Riverbed team up to help you realize an affordable and accelerated replication solution that any administrator can manage. Riverbed extends Compellent's robust disaster recovery solution by slashing the time required to replicate data and optimizing bandwidth utilization.

Right-Size Your Connection

Cut Costs, Not Availability

Lower capacity, bandwidth and management costs while increasing business continuity. Compellent's Thin Replication delivers multi-site replication at a fraction of the cost of traditional solutions. Riverbed Steelhead appliances reduce bandwidth utilization by as much as 98 percent to cut recurring bandwidth costs.

Increase Performance

Seize performance benefits by paring Compellent's bandwidth simulation and shaping with Riverbed's bandwidth optimization and disaster recovery acceleration. Make accurate bandwidth purchases by estimating requirements based on actual data. Customize transfer rates based on link speed, time of day, and replication priority.

Maximize Your Bandwidth

Consume less space and free bandwidth resources by using Thin Provisioning to create volumes based on only written data and Thin Replication to intelligently transfer only the changed blocks of data thereafter. Improve copy time by as much as 87 percent using Riverbed Steelhead appliances.

Maintain Your Flexibility

Take control of your data center with technology-agnostic solutions from Riverbed and Compellent that give you the flexibility to grow in many directions. The Compellent SAN supports synchronous or asynchronous replication, Fibre Channel or iSCSI connections, and bi-directional, point-to-point, or multi-point configurations.

Affordable, Verifiable IP-Based Replication

Rapid Recovery

Replicate continuous snapshots, called "Replays" between local and remote sites. Unlimited recovery points and block-level management give you the ability to recover within 10 seconds.

Verify Without Missing a Beat

Confirm remote replication with just a few mouse clicks and test without impacting your production environment.

A Joint Solution by Riverbed and



compellent

BENEFITS

Riverbed and Compellent combine to deliver accelerated disaster recovery operations and increased data protection. The joint solution offers customers the following benefits:

- Compellent customers can improve copy time by up to 87% with Riverbed's Steelhead appliances
- Improve RPO and RTO by accelerating replication and recovery operations
- Reduce capacity, bandwidth, and management costs while improving business continuity processes



Six-Step Set Up

Establish remote replication using Compellent's intuitive interface that is simple enough for most administrators to use with no training required.

Replication Management at Your Fingertips

Manage replication with a central view of both local and remote configurations. Easily establish replication schedules on a per-volume basis.

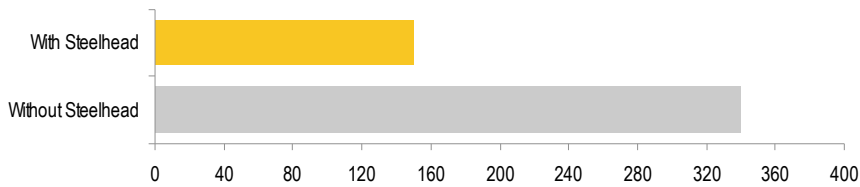
Key Findings

Riverbed Steelhead appliances enable Compellent customers with more than one office to improve copy time by as much as 87 percent, depending on the network link speed.

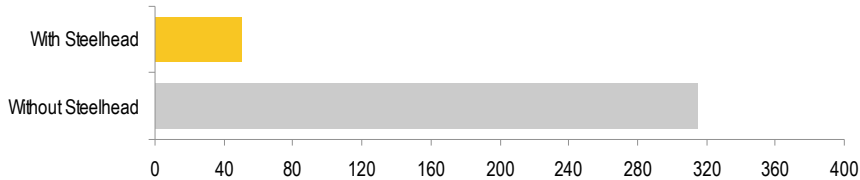
"Using Riverbed with Compellent's Thin Replication has reduced our bandwidth requirements by more than 62 percent each month."

— PETER FITCH, IT Strategic Planning & Infrastructure Manager, Rudolph Technologies

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About Compellent

Compellent is a leading provider of enterprise-class network storage solutions that are highly scalable, feature-rich, and designed to be easy to use and cost effective. Compellent Technologies' principal offices are located in Eden Prairie, MN. For more information, please visit at www.compellent.com.

About Riverbed

Riverbed Technology is the IT infrastructure performance company. The Riverbed family of wide area network (WAN) optimization solutions liberates businesses from common IT constraints by increasing application performance, enabling consolidation, and providing enterprise-wide network and application visibility – all while eliminating the need to increase bandwidth, storage or servers. Thousands of companies with distributed operations use Riverbed to make their IT infrastructure faster, less expensive and more responsive. Additional information about Riverbed (NASDAQ: RVBD) is available at www.riverbed.com



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