

Corporate Overview

Riverbed[®] Technology is the IT infrastructure performance company with a family of wide area network (WAN) optimization solutions that give businesses an order-of-magnitude increase in value and performance of their existing networks, applications and storage. Riverbed liberates enterprises from common IT constraints by offering optimization solutions that accelerate application performance, enable consolidation, and provide enterprise-wide network and application visibility — while eliminating the need to increase bandwidth, storage or servers. Thousands of companies with worldwide operations trust Riverbed to make their entire IT infrastructure faster, less expensive and more responsive.

Solutions

Riverbed products are powered by the Riverbed Optimization System (RIOS[®]) software platform, which is based on patented technologies that address four main solution areas in a variety of simple-to-deploy IT appliances and software products:

- **Application Acceleration** – Riverbed accelerates all TCP traffic — Mail, file transfers, FTP, Web, Notes, databases, ERP, backup applications, and other key enterprise applications — delivering LAN-like performance and improved application visibility that dramatically improves collaboration, file sharing and productivity for distributed enterprises.
- **Bandwidth Optimization** – Riverbed eliminates redundant WAN traffic, effectively expanding bandwidth by a factor of 10 or more. This reduces congestion, makes room for other applications, and enables network managers to delay or avoid WAN bandwidth upgrades, or even de-provision their current bandwidth.
- **IT Infrastructure Consolidation** – Riverbed enables network architects to consolidate file servers, email servers, NAS and tape libraries from remote offices to data centers — without degrading end user performance. Successful site consolidation cuts IT CapEx, maintenance and management costs dramatically.
- **Backup & Replication Acceleration** – Riverbed reduces backup windows and transfer times for applications like NetApp SnapMirror, EMC SRDF/A, and IBM Tivoli — enabling organizations to quickly and securely back up and replicate data across the WAN from systems that are hundreds, or even thousands of miles from the data center.

Products

The award-winning Riverbed Steelhead[®] appliances and Steelhead Mobile software speed the performance of applications between distributed sites up to 100 times, enabling companies to consolidate IT, improve backup and replication processes to ensure data integrity, and realize significant capital and operational cost savings. By providing optimizations that are orders of magnitude greater than what users experience today, Riverbed is changing the way people work — enabling enterprises to meet the growing needs of a distributed workforce while managing the economic demands to accomplish more with existing IT resources.

Customers & Partners

Riverbed has deployed tens of thousands of Steelhead appliances and Steelhead Mobile clients to support thousands of enterprise customers world-wide. Steelhead appliances have been deployed in organizations ranging from the world's largest corporations with offices around the globe to small companies with a couple of sites that are only a few miles apart.

Riverbed's solutions serve a wide range of industries that face challenges transferring files and data among offices, including architecture, engineering, and construction; manufacturing; finance and banking; legal, insurance, and other professional services; and government agencies.

Riverbed products are available worldwide through an extensive network of distributors, value-add resellers, systems integrators and service providers, as well as directly from Riverbed.

Riverbed has also partnered with the most important enterprise IT vendors to create the Riverbed Technology Alliance (RTA). The RTA is a tightly woven ecosystem that helps ensure vendors such as Microsoft, SAP, IBM, EMC, Network Appliance, and Autodesk are working closely with customers' WAN optimization infrastructure.

Background

Riverbed is a publicly-held IT infrastructure company based in San Francisco, CA. Riverbed has operations in every major country across the globe, including regional offices in the UK, France, Germany, the Netherlands, Italy, Spain, Switzerland, Australia, Singapore, China, Japan, Korea, Hong Kong, India, and South Africa.

Management Team

The Riverbed executive management team is comprised of seasoned veterans with a rich combination of industry-specific knowledge, leadership expertise, and enterprise and startup experience, from companies including Inktomi, Cisco, EMC, NetApp, AT&T, Oracle, HP, and FastForward Networks.

- Jerry M. Kennelly – CEO
- Dr. Steve McCanne – CTO
- Dr. Mark Stuart Day – Chief Scientist
- Randy Gottfried – CFO
- Eric Wolford – SVP Marketing and Business Development
- David M. Peranich – SVP Worldwide Sales

Industry recognition

- InfoWorld Technology of the Year 2009, 2008, 2007, 2006, and 2005: Best WAN Accelerator
- ZDNet's 10 most influential biztech products of 2008
- Positioned by Gartner as a Leader in the WAN Optimization Controller Magic Quadrant 2006 and 2007
- eWeek Excellence Award 2006
- Network Computing Well-Connected Award 2006
- Byte & Switch Big Bytes Award 2006
- eWeek Top Products of the Year and Top 5 Storage Developments 2006
- Computer Business Review 10 Most Influential Companies in Storage 2006
- Network World All-Star Award 2006 for Riverbed Customer HHS
- Wall Street Journal Technology Innovation Award 2005

About Riverbed

Riverbed Technology is the IT infrastructure performance company. The Riverbed family of wide area network (WAN) optimization solutions liberates businesses from common IT constraints by increasing application performance, enabling consolidation, and providing enterprise-wide network and application visibility – all while eliminating the need to increase bandwidth, storage or servers. Thousands of companies with distributed operations use Riverbed to make their IT infrastructure faster, less expensive and more responsive. Additional information about Riverbed (NASDAQ: RVBD) is available at www.riverbed.com



2005, 2006, 2007, 2008, 2009



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