SteelHead – the ROI Winner

Riverbed Performance

87% say SteelHead exceeded their ROI expectations

How Riverbed Customers Use SteelHead

Why they chose Riverbed

Better technology 54%
Reputation 48%
Fast time to deploy 35%
Gartner Magic Quadrant eight year leader 31%
World class support 16%
ROI 15%

What apps are customers optimizing

Exchange 67%
Document management 53%
Collaboration applications such as SharePoint 45%
Custom built applications 44%
ERP and CRM 30%
CAD applications 24%
Video 23%
Unified Communications 21%
Office365 19%
Virtual applications 19%
E-Commerce & websites 17%
Other 16%

What customers are doing with SteelHead

74% of surveyed IT organizations have used SteelHead to improve overall application performance

Technology Testimonials

“Without SteelHead products in our remote offices, productivity would slow to a crawl. The performance enhancements realized by having them is very apparent and valuable.”

Peter Fitch, IT Manager, Rudolph Technologies, Inc.
Source: TechValidate ID B91-855-460

“It allowed us to delay upgrading our WAN circuits for over a year to ride out the costly WAN contract. Even after upgrading the WAN, there are certain things the SteelHeads do that can’t be accomplished [even] with the vastly improved bandwidth.”

Matt Heltsley, IT Manager Western States Envelope and Label
Source: TechValidate ID 56D-BDF-CFB

“SteelHead has helped to speed up application response across the WAN and the Internet, which helps our users in the company to work with ease. We use Riverbed for Cloud and WAN acceleration.”

Srikante Dodla, Network Administrator, Plantronics, Inc.
Source: TechValidate ID 696-464-444

“SteelHeads magically remove traffic on our WAN and give us back bandwidth, which, in turn, saves us money on upgrading circuits.”

John Irazi, IT Vice President, DJD Global
Source: TechValidate ID 072-08E-020

“SteelHead WAN optimization has enabled us to make way for additional video traffic across the WAN.”

Frank Allan, IT Director, HTNA
Source: TechValidate ID B91-855-3B1

Try Riverbed SteelHead

www.riverbed.com/steelheadroi