

Empowering the Modern Workforce

Optimizing Experience Across
All Mobile Devices



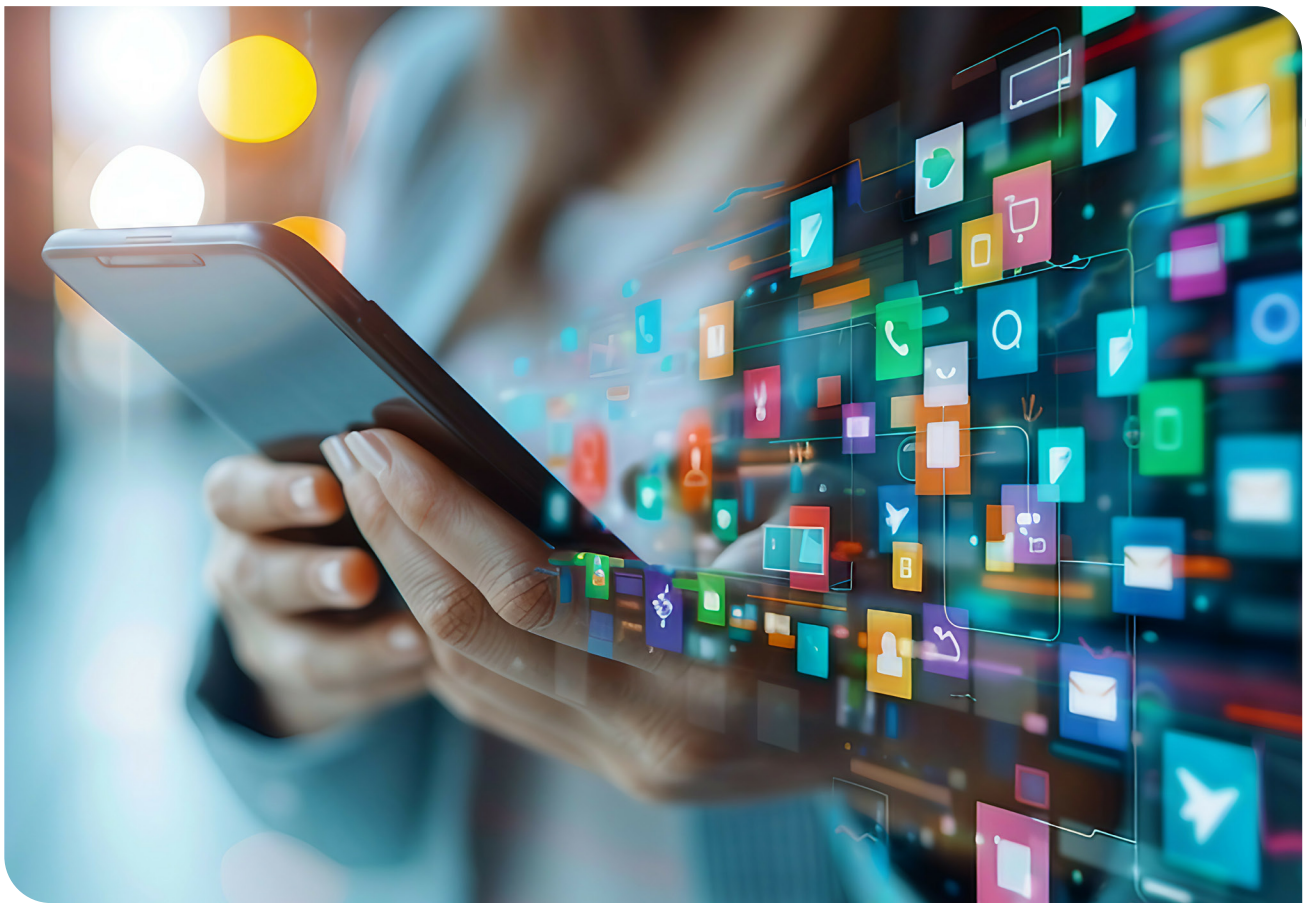
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The Mobile-Driven Workforce Transformation

In today's business landscape, mobile devices encompass far more than just smartphones. The modern workforce relies on an extensive variety of devices such as rugged handhelds, kiosks, point-of-sale (POS) systems, and tablets to perform critical business tasks. Industries like insurance, retail, healthcare, logistics, and more provide their employees with these specialized devices to improve customer experiences and enhance productivity. Whether it's processing transactions on a POS system, using rugged devices in the field, or interacting with customers via kiosks, these diverse mobile endpoints are essential.

As digital experiences increasingly shape business outcomes, the demand for comprehensive visibility into mobile device and application performance has never been more critical. This whitepaper explores the key challenges IT teams face in managing mobile experience across a variety of mobile devices and how to solve these challenges.



Key Challenges in Mobile Digital Experience

As mobile devices have become an essential part of business operations, the complexity of managing a diverse array of endpoints increases. Today's workforce depends on a wide variety of mobile devices—including smartphones, rugged devices, kiosks, and POS systems—each designed for specific tasks and environments. This diversity presents unique challenges for IT teams responsible for ensuring consistent performance across the board. From managing device fragmentation to mitigating the impact of downtime and accessing real-time insights, organizations must navigate a range of hurdles to maintain an optimized mobile experience for their employees and customers. Let's explore some of these critical challenges in detail.



Fragmented Device Landscape

Different devices serve different purposes across industries—mobile phones for communication, rugged devices in field operations, kiosks for customer interaction, and POS systems in retail. Each type comes with its own unique requirements, software, and maintenance needs. Managing such a diverse mix makes it hard to maintain consistent performance and visibility.



Impact of Downtime or Poor Performance

When any of these devices experience downtime or slow performance, the effects on employee productivity and customer satisfaction are immediate. Frontline workers rely on their devices to do their jobs effectively. A delay or malfunction can result in missed opportunities, frustrated customers, and decreased employee efficiency.



Need for Real-Time Insights and Proactive Resolution

Given the diversity of devices, IT needs real-time insights into device health and performance across the board. Without proactive monitoring and fast issue resolution, small problems can quickly escalate, leading to more significant disruptions. What's required is a solution that brings it all together—offering visibility and control to ensure smooth operations across every device type.

The Difference between Mobile Device Management and Mobile Digital Experience

Before we dive into the benefits of Mobile Digital Experience (MDX), let's first explore the difference between Mobile Device Management (MDM) and MDX as these solutions differ not only in their focus, but also in the depth of capabilities they offer.

Traditional MDM tools primarily provide control over mobile devices by enforcing security policies, managing device configurations, and tracking hardware and software inventory. However, these tools are often limited to basic device-level management, such as remote wiping, locking, or installing applications, which doesn't extend to understanding how well mobile apps and services are performing on those devices. This lack of insight into the user experience makes it difficult to ensure seamless and efficient interaction with apps, which is crucial for both employees and customers.

In contrast, MDX solutions go beyond traditional device management to provide invaluable insights into how mobile apps and devices are performing in real-time. By monitoring app responsiveness, network performance, and user interactions across smartphones, kiosks, rugged devices, and POS systems, MDX provides real-time insights that allow IT teams to proactively resolve issues. This holistic approach leads to greater productivity, security, and user satisfaction.

While MDM focuses on securing and managing devices, integrating MDX solutions enhances MDM by offering deeper insights into app performance and user experience. This combination allows IT teams to not only manage device security but also proactively resolve issues impacting app usability and performance. By addressing these gaps, organizations can ensure a smoother digital experience, boosting productivity and customer satisfaction while maintaining robust security controls.

Chart: Difference between MDM & MDX

	Mobile Device Management (MDM)	Mobile Digital Experience (MDX)
Focus	Device security and management	Optimize app performance and user experience
Primary Function	Enforce policies, control device configurations, track inventory	Monitor and improve the digital experience across mobile devices
Key Features	Remote wipe, lock, app installation, security enforcement	App performance monitoring, network insights, real-time feedback
Scope	Device-level control, limited visibility into app performance	Comprehensive view of app usage, network performance, and user interaction
End-User Control	IT-driven control with limited end-user input	Proactive IT engagement with user feedback and real-time issue resolution

The Business Value of Optimizing Mobile Experience

Optimizing the digital experience across all mobile devices drives substantial business value. Seamless device performance fosters higher employee engagement and productivity, directly impacting customer experiences. Well-functioning devices empower employees to be more efficient, leading to satisfied customers and, ultimately, business growth.

The Impact of Mobile Across Industries

Mobile technology is transforming industries worldwide by enhancing operations, improving customer experiences, and boosting employee productivity. In sectors like retail, healthcare, finance, travel, and education, mobile devices are no longer just tools but integral components of business strategies. From streamlining transactions in retail and e-commerce to improving patient care in healthcare, Mobile Digital Experience solutions enable real-time access to information, seamless communication, and personalized service. Across industries, the use of mobile devices empowers employees to work more efficiently, while enhancing customer and user engagement. As mobile technology continues to evolve, its impact is reshaping the way businesses operate, leading to greater innovation, improved services, and a more connected world. Let's explore how different industries are leveraging mobile devices to drive success and as well as some of the challenges they face.

Retail and E-Commerce

In retail, mobile devices are essential for streamlining operations and enhancing both employee efficiency and customer satisfaction. Employees use mobile apps for real-time access to inventory, product information, and personalized recommendations, enabling them to provide better service. Seamless in-app payment systems enhance transaction security and reduce wait times, allowing staff to focus on customer engagement and loyalty-building. Devices such as mobile point-of-sale (POS) systems and tablets further boost productivity by providing instant access to transaction data and stock levels. However, one of the key challenges retailers face is ensuring consistent performance and user experience across a diverse range of mobile devices. Variations in device capabilities, network connectivity, and app performance can impact both employee efficiency and customer interactions, making it crucial for retailers to maintain an optimized mobile experience across all endpoints.

Healthcare and Telemedicine

Mobile devices have transformed healthcare by enabling employees to deliver higher-quality patient care more efficiently. Health apps provide real-time access to patient data, remote consultations, and secure communication channels, ensuring compliance with privacy regulations while keeping healthcare teams connected and responsive. Rugged tablets and mobile solutions allow healthcare workers to manage patient interactions, access critical information, and coordinate care from anywhere, leading to improved outcomes. However, a significant challenge in healthcare is ensuring that mobile devices function consistently and securely across various settings. Hospitals and clinics often face issues with device compatibility, network connectivity in different locations, and maintaining data security, all of which can impact the seamless delivery of care. Addressing these challenges is crucial to ensuring mobile solutions enhance, rather than hinder, patient care.

Finance and Banking

In the finance industry, mobile solutions enhance transaction speed and security, strengthening customer trust. Employees can manage accounts, facilitate contactless payments, and monitor fraud detection using mobile apps with advanced biometric authentication. These tools improve service quality by enabling employees to quickly and securely handle transactions, enhancing customer satisfaction and the overall banking experience. However, a key challenge for financial institutions is ensuring that mobile devices maintain a consistent and secure performance across all platforms. Variability in device capabilities, app updates, and network connectivity can disrupt transactions and compromise the user experience. Additionally, ensuring that sensitive financial data remains protected across multiple mobile endpoints is a critical concern, making it essential to balance security and convenience without sacrificing performance.

Travel and Hospitality

Mobile platforms in the travel and hospitality sector simplify booking, check-in, and other processes, enabling employees to focus on providing personalized services. Real-time updates allow staff to deliver timely information to travelers, while mobile loyalty programs help employees boost customer engagement. Devices such as kiosks and mobile tablets streamline operations, ensuring guests receive efficient service and enhancing their overall experience. However, a major challenge in hospitality is ensuring reliable performance across the wide range of mobile devices used. Connectivity issues, device compatibility, and inconsistent app performance can disrupt service, leading to delays or a less seamless experience for guests. Ensuring mobile platforms work smoothly across all locations and devices is critical to maintaining high levels of guest satisfaction and operational efficiency.

Education and E-Learning

Mobile has become integral in education, offering flexible access to learning materials and fostering interactive, engaging environments for students. Educators use mobile apps to track student progress, administer assessments, and provide resources that are accessible from anywhere. This flexibility enhances both remote and in-person learning experiences, making education more dynamic and supportive for students. However, one of the key challenges in the education sector is ensuring consistent performance across a wide variety of devices, operating systems, and connectivity environments. Schools and universities often face issues with device fragmentation, bandwidth limitations, and uneven access to reliable internet, which can create disparities in the student experience. Ensuring that mobile platforms work effectively for all students, regardless of their devices or location, is critical to delivering equitable and seamless learning opportunities.

Mobile devices have become indispensable across industries, driving efficiency, enhancing customer experiences, and empowering employees. However, with these advancements come challenges—ensuring consistent performance across diverse devices, maintaining security, managing connectivity issues, and providing a seamless user experience. As organizations continue to rely on mobile technology, addressing these challenges will be key to unlocking the full potential of mobile experience.

The Value of Seamless Mobile Experience

Creating a seamless mobile experience is vital for businesses aiming to remain competitive and drive growth in today's mobile-first world. Prioritizing the mobile experience not only enhances employee engagement and productivity but also ensures smooth interactions between people and technology, leading to improved business outcomes. A seamless mobile experience empowers your workforce, fosters collaboration, and streamlines workflows, directly impacting operational efficiency and customer satisfaction.

To build an exceptional mobile experience, businesses should focus on several key areas:

- **Mobile-Centric Digital Workplace Strategy:** Develop a human-centered approach that integrates the right mobile technologies into employee workflows, enabling on-the-go productivity and creating an environment where employees can thrive.
- **Mobile App and Device Performance:** Ensure that mobile applications are fast, reliable, and easy to use. Provide employees with high-performing mobile devices that support their daily tasks and operational needs to keep productivity at peak levels.
- **Mobile Collaboration and Communication Tools:** Build a mobile-enabled digital environment that fosters seamless communication and collaboration, enabling employees to work efficiently across different locations and mobile platforms.
- **Automation and Mobile Remediation:** Implement intelligent automation and proactive mobile remediation solutions to quickly resolve technical issues, ensuring employees have uninterrupted access to their mobile tools, thereby boosting productivity and overall satisfaction.

By focusing on these critical areas, businesses can create a seamless mobile experience that empowers employees, drives efficiency, and ultimately contributes to long-term success.

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The Next Frontier for Frontline Employee Experience

Aternity Mobile, an essential part of the Riverbed Platform for unified observability and optimization, addresses the challenge of delivering a seamless mobile experience across the diverse range of devices employees rely on. Unlike traditional mobile device management solutions, Aternity Mobile provides deep visibility into the performance of various mobile devices, from smartphones and tablets to rugged handhelds and point-of-sale (POS) systems. This comprehensive approach enables organizations to enhance their digital ecosystem, improving operational efficiency, employee productivity, and customer satisfaction by ensuring every device performs optimally.

With powerful real-time insights into the health, performance, and usage of Android, iOS, and ChromeOS devices, Aternity empowers IT teams to proactively address issues and optimize the mobile experience. By capturing detailed telemetry metrics—such as app performance, CPU usage, Wi-Fi connectivity, and device health—Aternity ensures organizations can safeguard business continuity while delivering superior digital experiences.

Key features of Aternity Mobile include:

- **Proactive Detection and Resolution:** Monitor hardware issues, battery health, and network performance, including Wi-Fi connectivity, to detect and resolve problems before they escalate. This proactive approach helps prevent disruptions that could affect employee productivity and overall business performance.
- **Mobile App Performance Monitoring:** Track the performance of mobile applications, including app crashes, traffic, and adherence to corporate compliance policies. With insights into how Wi-Fi performance affects app usage, IT teams can address network-related issues, ensure app security, minimize downtime, boosting productivity.
- **Wi-Fi Coverage and Connectivity Insights:** Real-time visibility into connectivity issues allows IT teams to monitor signal strength, configuration, and data throughput. This ensures employees can work efficiently without network-related disruptions.
- **Employee Engagement:** Bi-directional communication, enabling IT teams to proactively address device issues, gather employee feedback, and provide personalized support. This fosters higher employee satisfaction and engagement, both critical for business success.

Conclusion: Unlock the Full Potential of Mobile Experience

Unlock the full potential of your mobile device ecosystem. Aternity Mobile's AI-driven analytics streamlines troubleshooting, reducing IT workloads to deliver quick, efficient responses. Its comprehensive visibility across all devices ensures no endpoint is overlooked, enabling IT teams to proactively manage performance and optimize the mobile experience. By providing real-time insights, Aternity Mobile boosts employee productivity, enhances customer satisfaction, and ultimately drives business success across the entire organization.

Learn More about how Aternity Mobile can revolutionize your mobile experience by visiting riverbed.com/aternity-mobile.



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Riverbed – Empower the Experience

Riverbed is the only company with the collective richness of telemetry from network to app to end user that illuminates and then accelerates every interaction so that users get the flawless digital experience they expect across the entire digital ecosystem. Riverbed provides two industry-leading solutions: the Riverbed Unified Observability portfolio, which integrates data, insights, and actions across IT to enable customers to deliver seamless digital experiences; and Riverbed Acceleration, which offers fast, agile, and secure acceleration of any application over any network to users, whether they are mobile, remote, or on-premises. Together with our thousands of partners, and market-leading customers across the world, we empower every click, every digital experience. Learn more at riverbed.com.

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