

IT Asset Cost Reduction

Dramatically reduce your device and enterprise software spend with insights into employee experience and usage

Lower costs with insights into employee experience

Alluvio Aternity Digital Experience Management enables companies to reduce IT expense associated with device refresh and software license renewals. By providing insights into usage and user experience, Aternity enables companies to better support the surge in remote workers while controlling IT asset costs. With these insights, companies can benefit from a 3:1 payback and fast ROI on their overall Aternity investment.

Lower IT asset costs without sacrificing employee productivity

With continued hybrid work and IT budget pressures, organizations are analyzing opportunities to eliminate expenditures while maintaining business continuity. When provisioning their remote employees with right-sized devices enabling them to be productive, companies are moving away from the expensive, strict time-table approach to device refresh policies. As they become more dependent on SaaS, companies are also closely examining

enterprise software license usage to eliminate unnecessary spend. In this new era of remote work, IT and business leaders are looking to optimize costs while ensuring workers remain productive whether working from home, on the go, or in the office.

Companies must address 3 main challenges:

- **Support the shift to hybrid work:** Ensure employees are able to work remotely with the appropriate devices, applications, and collaboration tools
- **Control costs:** Reduce IT spend to respond to the current business environment
- **Manage complexity:** Ensure device and application performance across all types of devices and all types of enterprise applications

Balancing costs with performance using Aternity

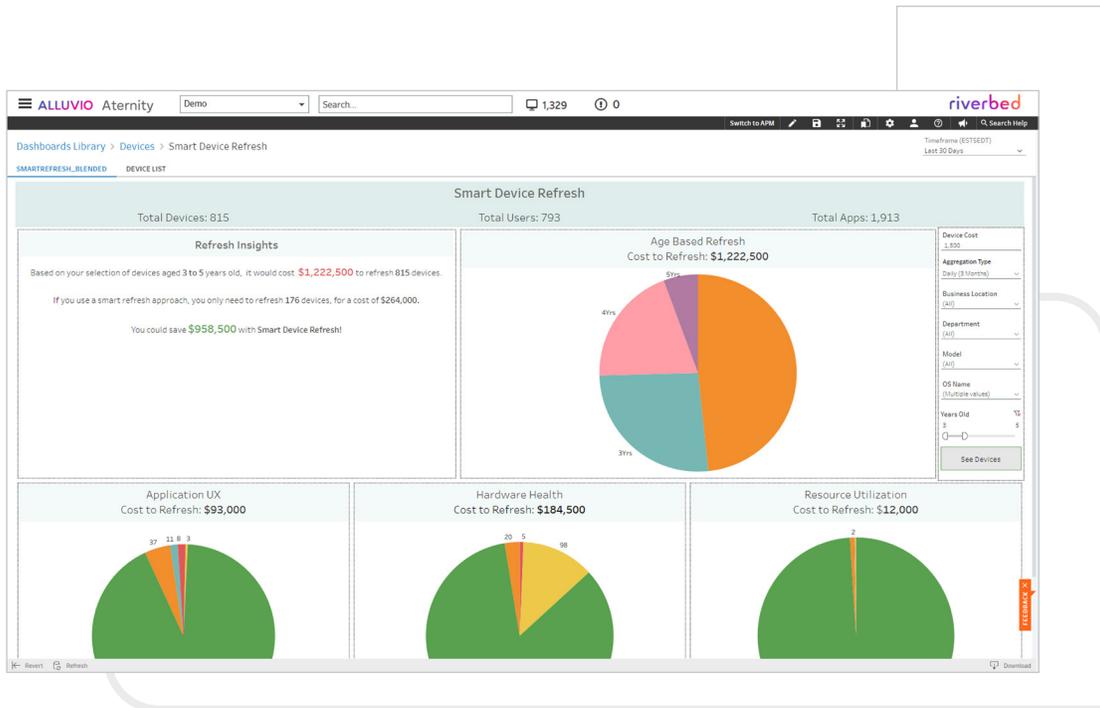
Aternity Digital Experience Management enables end user services teams to reduce device refresh costs with a smart approach based on actual user experience instead of a strict time-based method. This helps them determine whether to replace existing devices, upgrade them with more resources,

or leave them as is. IT teams also reduce enterprise software license renewal costs with visibility into actual usage. This intelligent approach helps you deliver on cost cutting targets while ensuring employees remain productive.

Smart device refresh

Correlate actual user experience to device health and performance to determine whether devices need replacement, upgrade, or no action at all.

- Reduce the number of devices requiring replacement by analyzing employee experience, not just the age of the device
- Document the potential costs savings between the different approaches to device refresh



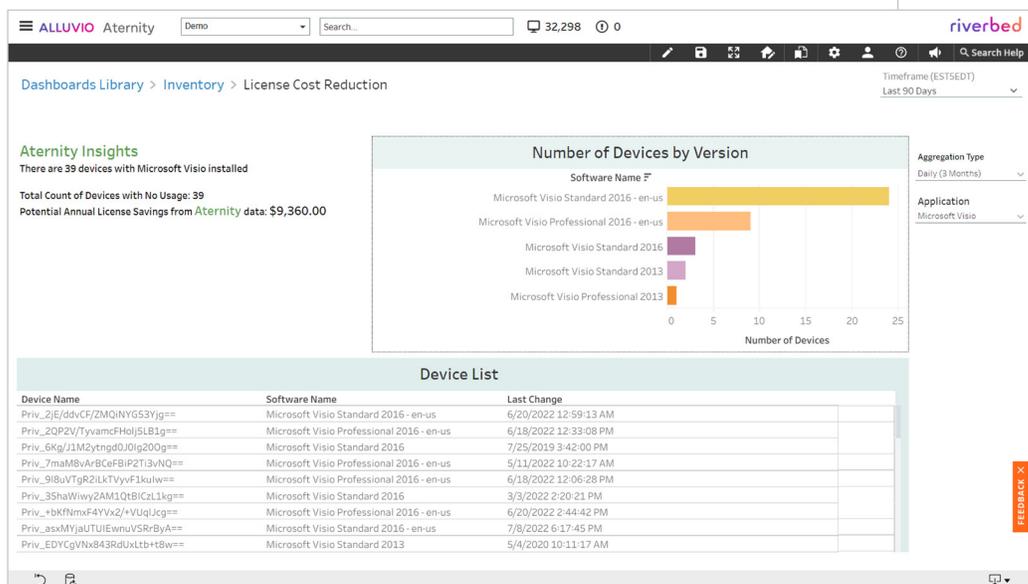
Compare refresh and replacement options to determine the optimal refresh strategy and reduce capital expense. In this case, a smart refresh approach provides a savings of \$350,000.

Reduce enterprise software license renewal costs

Renew licenses only for actively used apps, including desktop software, SaaS, and shadow IT apps, by analyzing key usage metrics.

- Automatically discover and track all enterprise applications and versions used whether deployed locally or in the cloud
- Gain insight into Shadow IT apps to manage software license spend and reduce risk

- Compare key usage metrics such as number of times used, total usage duration and last time used for all types of enterprise apps
- Reclaim unused and underused licenses to lower overall costs



Quantify license renewal savings by identifying unused and underused licenses. In this case, 75 licenses of Microsoft Visio have not been used in the past three months.

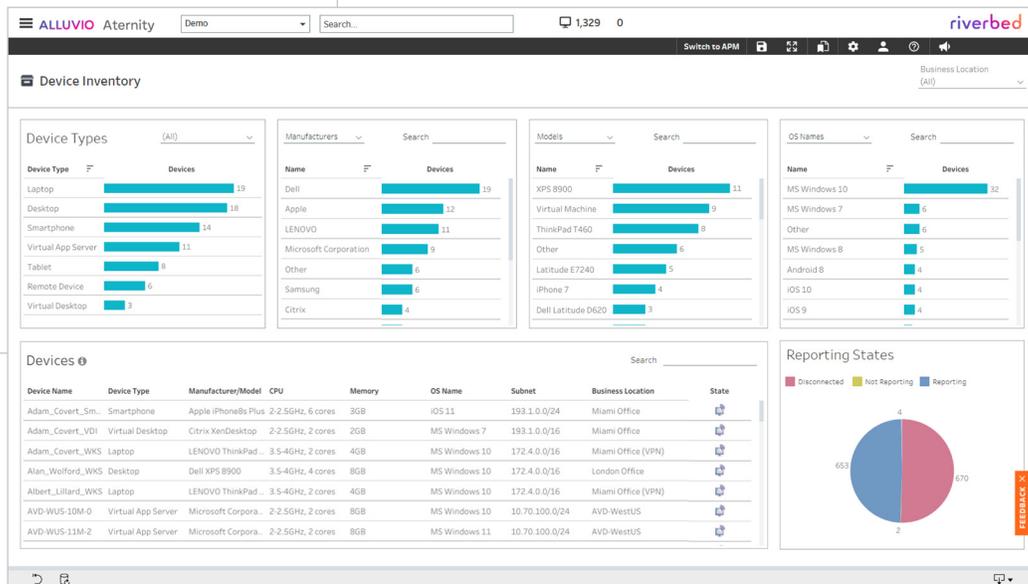
“A global bank achieved a ~\$10M annual cost avoidance identifying that 45% of the devices in their estate did NOT need to be replaced.”

Director, Desktop Services | Global financial services

Automatically discover IT assets

Discover and track all changes to the inventory of desktop IT hardware and software assets, including vendor and version.

- Track all IT devices across your environment, including laptops, PCs, virtual devices, tablets, and smartphones
- Analyze devices by Operating System to identify vulnerabilities and upgrade



Automatically discover and track device inventory, including type, model, location, OS, and more.

Get Started Today

Aternity provides insights to Global 2000 companies around the world to dramatically reduce IT asset costs and support the shift to remote work. With Aternity, you can get up and running fast, with no major capital investment, hardware provisioning, or server deployment. Start your free trial of Aternity today: www.aternity.com/free-trial.



About Riverbed

Riverbed is the only company with the collective richness of telemetry from network to app to end user, that illuminates and then accelerates every interaction, so organizations can deliver a seamless digital experience and drive enterprise performance. Riverbed offers two industry-leading portfolios: Alluvio by Riverbed, a differentiated Unified Observability portfolio that unifies data, insights, and actions across IT, so customers can deliver seamless, secure digital experiences; and Riverbed Acceleration, providing fast, agile, secure acceleration of any app, over any network, to users anywhere. Together with our thousands of partners, and market-leading customers globally – including 95% of the FORTUNE 100 –, we empower every click, every digital experience. Riverbed. Empower the Experience. Learn more at riverbed.com.