

---

# SteelHead SaaS

---

## Visibility, Optimization and Control for SaaS Applications

Riverbed® SteelHead™ SaaS accelerates the delivery of SaaS applications by up to 33x. You can accelerate applications and manage the delivery of business-critical data and content from your SaaS provider—overcoming application latency, bandwidth constraints, and competition among applications.

SteelHead SaaS is an integrated, purpose built, end-to-end scalable solution that accelerates SaaS application delivery to and from the cloud. You can start optimization for SaaS applications with simple license activation—any physical or virtual SteelHead solution already deployed can quickly be enabled and increase the service availability instantly based on user demand, while meeting and exceeding IT service agreements. Delivered as a service, SteelHead SaaS is easy to deploy and requires no changes to the user side or in the SaaS provider cloud. You also can see, fix, and report to multiple stakeholders on problems before they impact users.

SteelHead SaaS integrates with the globally-distributed Akamai Intelligent Platform, which optimizes the routing of traffic across the public Internet with SteelHead award-winning optimization technology to accelerate application performance.

The solution finds the fastest path from your user's to their SaaS applications providing secure, end to end optimization for real productivity improvements.

Universal SaaS licensing offers flexible optimization for the applications that are most important to your business—enabling you to scale quickly, contain costs and improve business agility. With SteelHead SaaS, you can leverage global resources no matter where the data and applications reside, access applications and data from anywhere, and reduce the cost of running your business.

---

“Riverbed enabled our new cloud-first infrastructure for Office 365—accelerating app delivery 300% from the cloud 4,000 miles away. Frankly, it has enabled our business—with migration time to the cloud reduced by 50%, bandwidth upgrade costs reduced by 2/3, and ROI in less than 12 months.”

CIO, MTC Australia

---

---

## Business Challenge

Cloud and Software-as-a-Service (SaaS) applications lower costs by eliminating tedious management and capital expenses while delivering efficient scalability. These advantages have contributed to SaaS adoption, but they do not change the fundamental concerns of any application deployment—the end-user experience and productivity.

SaaS applications are subject to poor performance, due to the inherent latency of operating in the cloud, at a distance from users, and transport over the less-reliable public Internet. The dynamic nature of SaaS—application servers moving, users moving—introduces complexities that further challenge performance management. IT has no visibility into SaaS application performance or what's impacting it and no ability to control or improve end-user experience.

---

## Key Benefits

### Accelerated SaaS applications

- Improves performance of SaaS applications up to 33x
- Reduces bandwidth up to 97%
- Enhances scalability with Universal SaaS licensing for all supported applications including Office 365, Microsoft Dynamics, Salesforce.com, Box and ServiceNow
- Makes SaaS applications feel local by combining SteelHead acceleration with Akamai's SureRoute optimization

### Integrated visibility

- Enables end user monitoring and troubleshooting for SteelHead-optimized and non-optimized enterprise Web and SaaS applications through seamless integration with Riverbed® SteelCentral™ AppResponse
- Supports end-to-end network monitoring and reporting through seamless integration with SteelCentral NetProfiler
- Improves problem resolution with on demand gathering of packet and flow data from the branch through activation of SteelCentral NetShark

### Dynamic performance management

- Instantly creates the cloud side SteelHead within the Akamai SureRoute IP network
- Elastically provisions to dynamically accommodate increases in user connections, and automatically load-balances based on the number of users
- Seamlessly delivers location-independent SaaS optimization for a global workforce to accommodate user, client, and application mobility

## Key Features

### Multi-tiered optimization for SaaS

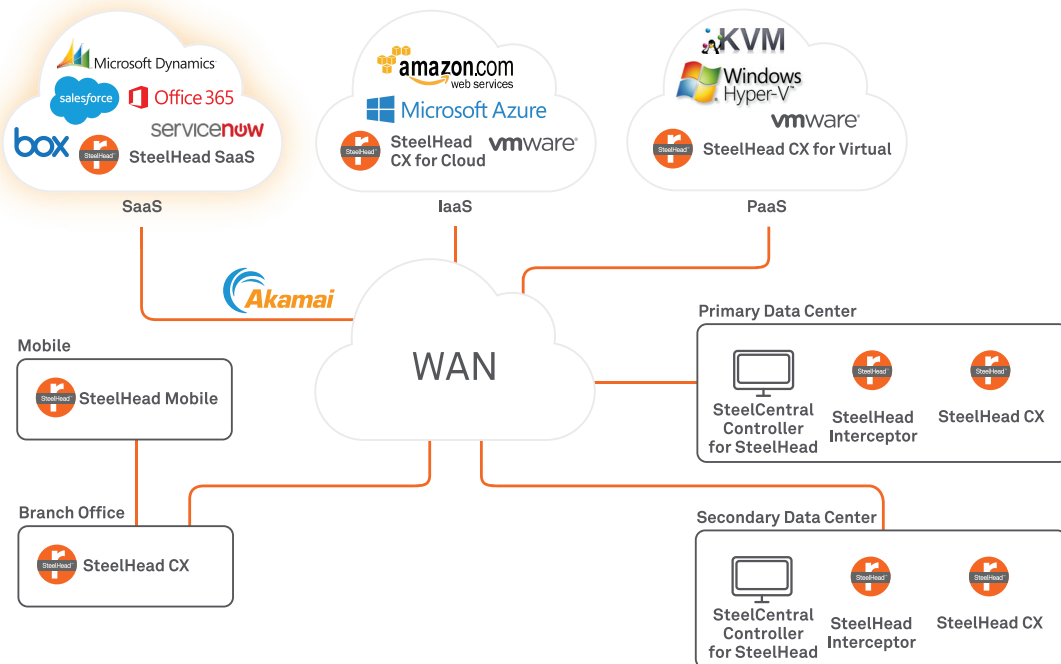
- Leverages multiple optimization techniques, including data, application, and transport streamlining, as well as SaaS and cloud intelligence
- Uniquely ensures optimization and the best end user experience, despite the distance from the cloud to the user, with GeoIQ for Office 365 mailboxess

### Acceleration as a service

- Delivered as a service, subscription model
- Easy to deploy, requiring no changes to the user side or the SaaS provider environment
- Seamlessly activated by selecting the option on any licensed SteelHead solution
- Offers flexible optimization for any or all supported SaaS applications per-user by simply checking a box in the Cloud Portal
- Provides secure, end-to-end optimization across the Hybrid WAN and Internet right to the front door of the SaaS provider

### Built on SteelHead, for SaaS

- Provides all the capabilities of the Riverbed SteelHead solution, built on the same platform, now extended to SaaS
- Accelerates applications regardless of the transport path, delivering optimization on backhaul traffic from the branch through the data center to the Internet, or directly over the Internet to the SaaS provider
- Maintains security via Secure Socket Level (SSL) peering, keeping the client to server relationship unchanged and maintaining a secure communication tunnel



---

## Learn More

Riverbed delivers not only optimization of all applications (on prem, SaaS and cloud)—but essential visibility and control across the hybrid enterprise. Riverbed SteelHead solutions support location-independent computing for organizations of all sizes. A broad Riverbed product portfolio delivers a SteelHead appliance or software for every laptop, branch office, or data center providing the highest performance for data and application acceleration, back up, replication, and recovery across the hybrid network. What's more, you can upgrade your solutions within a model family as your demand grows.

To learn more about Riverbed SteelHead solutions, including the Riverbed SteelHead CX solution, please visit: [www.riverbed.com/SteelHead](http://www.riverbed.com/SteelHead).

---

### About Riverbed

Riverbed, at more than \$1 billion in annual revenue, is the leader in application performance infrastructure, delivering the most complete platform for the hybrid enterprise to ensure applications perform as expected, data is always available when needed, and performance issues can be proactively detected and resolved before impacting business performance. Riverbed enables hybrid enterprises to transform application performance into a competitive advantage by maximizing employee productivity and leveraging IT to create new forms of operational agility. Riverbed's 27,000+ customers include 97% of the *Fortune* 100 and 98% of the *Forbes* Global 100. Learn more at [riverbed.com](http://riverbed.com).

The Riverbed logo consists of the word "riverbed" in a bold, lowercase, orange sans-serif font.