SteelHead – the ROI Winner

Riverbed Performance

87% say SteelHead exceeded their ROI expectations

How Riverbed Customers Use SteelHead

Technology Testimonials

“Without SteelHead products in our remote offices, productivity would slow to a crawl. The performance enhancements realized by having them is very apparent and valuable.”
Peter Fitch, IT Manager, Rudolph Technologies, Inc.
Source: TechValidate ID EBF-465-A8D

“It allowed us to delay upgrading our WAN circuits for over a year to ride out the costly WAN contract. Even after upgrading the WAN, there are certain things the SteelHeads do that can’t be accomplished [even] with the vastly improved bandwidth.”
Matt Heltsley, IT Manager, Western States Envelope and Label
Source: TechValidate ID 56D-BDF-CFB

“SteelHead has helped to speed up application response across the WAN and the Internet, which helps our users in the company to work with ease. We use Riverbed for Cloud and WAN acceleration.”
Srikar Dodla, Network Administrator, Plantronics, Inc.
Source: TechValidate ID 596-48A-44D

“SteelHeads magically remove traffic on our WAN and give us back bandwidth, which, in turn, saves us money on upgrading circuits.”
John Iraci, IT Vice President, DJO Global
Source: TechValidate ID 072-08E-CD3

“SteelHead WAN optimization has enabled us to make way for additional video traffic across the WAN.”
Frank Allan, IT Director, HTNA
Source: TechValidate ID B84-484-3E1

Try Riverbed SteelHead

www.riverbed.com/steelheadroi

Why they chose Riverbed

Better technology - 54%
Reputation - 48%
Fast time to deploy - 35%
Gartner Magic Quadrant eight year leader - 31%
World class support - 16%
ROI - 15%

What apps are customers optimizing

- Exchange - 67%
- Document management - 53%
- Collaboration applications such as SharePoint - 45%
- Custom built applications - 44%
- ERP and CRM - 30%
- CAD applications - 24%
- Video - 23%
- Unified Communications - 21%
- Office365 - 19%
- Virtual applications - 19%
- E-Commerce & websites - 17%
- Other - 16%

What customers are doing with SteelHead

74% of surveyed IT organizations have used SteelHead to improve overall application performance