SteelHead – the ROI Winner

Riverbed Performance

87% say SteelHead exceeded their ROI expectations

How Riverbed Customers Use SteelHead

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Technology Testimonials

“SteelHead has helped to speed up application response across the WAN and the Internet, which helps our users in the company to work with ease. We use Riverbed for Cloud and WAN acceleration.”

Srikanth Dodla, Network Administrator, Plantronics, Inc. Source: TechValidate ID 696-46A-44D

“Without SteelHead products in our remote offices, productivity would slow to a crawl. The performance enhancements realized by having them is very apparent and valuable.”

Peter Fitch, IT Manager, Rudolph Technologies, Inc. Source: TechValidate ID E8F-625-4BE

“It allowed us to delay upgrading our WAN circuits for over a year to ride out the costly WAN contract. Even after upgrading the WAN, there are certain things the SteelHeads do that can’t be accomplished [even] with the vastly improved bandwidth.”

Matt Heltsley, IT Manager, Western States Envelope and Label Source: TechValidate ID S02-3DE-00D

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Frank Allan, IT Director, HTNA Source: TechValidate ID B84-840-3E1

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Why they chose Riverbed

Better technology 54%
Reputation 48%
Fast time to deploy 35%
Gartner Magic Quadrant eight year leader 31%
World class support 16%
ROI 15%

What apps are customers optimizing

Exchange 67%
Document management 53%
Collaboration applications such as SharePoint 45%
Custom built applications 44%
ERP and CRM 30%
CAD applications 24%
Video 23%
Unified Communications 21%
Office365 19%
Virtual applications 19%
E-Commerce & websites 17%
Other 16%

What customers are doing with SteelHead

74% of surveyed IT organizations have used SteelHead to improve overall application performance

Try Riverbed SteelHead

www.riverbed.com/steelheadroi

Source: Riverbed SteelHead survey conducted by TechValidate — http://www.techvalidate.com/portals/steelhead-portal
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