

# RIVERBED AND PALO ALTO NETWORKS

## Technology Segment – Hyper-Converged Branch Infrastructure

### Benefits

**Agility** – Respond to the needs of the branch by securely provisioning and deploying new services and sites as quickly and as easily as spinning up virtual machines in your data center

**Lower Costs** – Reduce capital and operational costs by consolidating and securing 100% of branch data and branch servers into the data center with zero impact to application performance.

**Security** – Secure applications and data and prevent advanced cyber-attacks with the combination of Palo Alto Networks Next- Generation Security Platform and Riverbed SteelFusion Zero Branch IT platform.

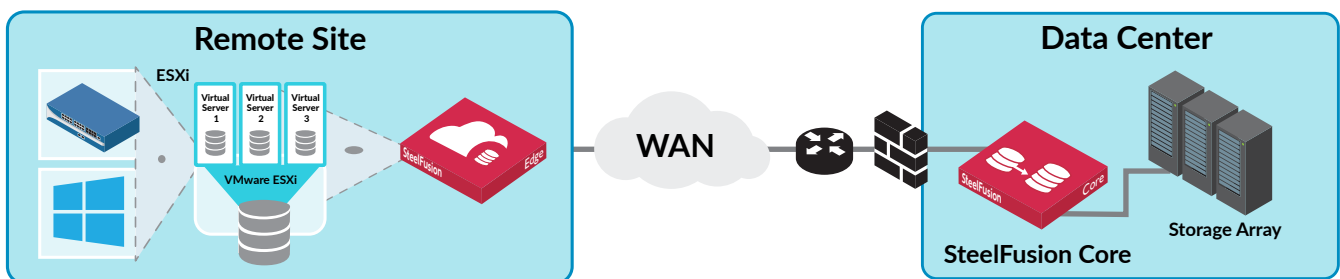
On average, a single enterprise data center supports 55 branch offices or remote sites. These branch offices typically support over 50 percent of an organization's workforce and are the locations where 50 percent of enterprise data resides. Given the number of employees and the amount of critical business data located outside the main data center, IT organizations must plan to safeguard applications and data left vulnerable at these branch offices, especially when a qualified IT staff is not available locally to manage servers, storage and backup.

Palo Alto Networks® and Riverbed® have combined their platforms to offer a centrally managed, distributed services architecture that protects, optimizes, and accelerates applications and data at branch offices or remote sites.

### Riverbed SteelFusion

Riverbed SteelFusion™ is the first and only hyper-converged infrastructure that delivers local performance while enabling centralized, continuous data protection, instant recovery, and lower TCO for a distributed enterprise. SteelFusion converges server, storage, network, and WAN optimization infrastructure into a single-edge appliance, minimizing the footprint needed to run remote applications while centralizing and protecting data in the data center or cloud. SteelFusion eliminates the headache of remote office/branch office (ROBO) IT by consolidating storage to the data center or AWS®/Azure™, reducing the storage footprint at remote locations while allowing for complete, centralized administration.

SteelFusion features an industry-first storage delivery architecture that allows organizations to eliminate servers, storage and inefficient backup processes from branch offices. Unlike traditional hyper-converged infrastructures, SteelFusion enables “stateless” branch services. Users access applications running locally in the branch, while primary data is stored in the data center, eliminating the risk of data loss.



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## Riverbed SteelFusion & Palo Alto Networks

The Palo Alto Networks and Riverbed partnership provides consistent and efficient security for today's proliferation of branch offices and remote sites. Customers can rapidly integrate Palo Alto Networks firewall with Riverbed SteelFusion to provide remote offices with a solution that not only centralizes and protects all data in the data center but also protects applications and networks by preventing successful cyberattacks. Customers can now standardize security policies across all ROBO offices with best-of-breed applications centrally deployed from the data center.

## Palo Alto Networks Next Generation Firewall Running on Riverbed SteelFusion

By deploying Palo Alto Networks Next-Generation Security platform as a virtualized security service on Riverbed's SteelFusion hyper-converged edge solution, customers can increase the security and the performance of applications running in branch offices and remote sites. Palo Alto Networks VM-Series virtualized Next-Generation Firewall provides safe application enablement and protection from known and unknown threats. SteelFusion enables an application speed up to 100 times faster, with up to 95 percent less bandwidth utilization. It also offers customers the ability to run additional network services – including DDI, routers and other services – independently or as a service chain on top of VMware® vSphere®, extending data center standardization, best practices, and security to branch and edge locations.

Together, Palo Alto Networks and Riverbed enable customers to reduce costs while increasing both agility and security without requiring significant infrastructure or IT resources in the branch.

## About Riverbed

Riverbed, at more than \$1 billion in annual revenue, is the leader in application performance infrastructure, delivering the most complete platform for the hybrid enterprise to ensure applications perform as expected, data is always available when needed, and performance issues can be proactively detected and resolved before impacting business performance. Riverbed enables hybrid enterprises to transform application performance into a competitive advantage by maximizing employee productivity and leveraging IT to create new forms of operational agility. Riverbed's 27,000+ customers include 97 percent of the Fortune 100 and 98 percent of the Forbes Global 100. Learn more at [www.riverbed.com](http://www.riverbed.com).

## About Palo Alto Networks

Palo Alto Networks is the next-generation security company, leading a new era in cybersecurity by safely enabling applications and preventing cyber breaches for tens of thousands of organizations worldwide. Built with an innovative approach and highly differentiated cyberthreat prevention capabilities, our game-changing security platform delivers security far superior to legacy or point products, safely enables daily business operations, and protects an organization's most valuable assets. Find out more at [www.paloaltonetworks.com](http://www.paloaltonetworks.com).



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