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Riverbed ACE Program

The Alluvio Certified Experience (ACE) Program gives Riverbed partners an edge, with the Digital Experience Management services customers expect. You can now open new service led opportunities without having to make technology or training investments. **Enabling customers to transform data into actionable insights, improve IT performance, and deliver a seamless digital experience to their users.**



Riverbed



ACE Master



Partner



Customer

Here's how:

First things first: what is Riverbed Alluvio Aternity?

Riverbed's Digital Experience Management (DEM) solution, **Alluvio Aternity**, measures end-users' interactions with all applications, on-premise, in the cloud, and SaaS. Digital experience is important because it directly impacts employee productivity, engagement, attracts and retains top talent, and ultimately achieves long-term success. By providing an exceptional digital experience for employees across all digital touchpoints, businesses can gain a competitive edge in the market.

What is the ACE Program?

Riverbed's ACE Program empowers and enables MSPs to develop and deliver services based on Riverbed's leading Digital Experience Management solution, Aternity – quickly and easily. Our Riverbed accredited ACE Masters deliver the Alluvio Aternity DEM core service for partners, **removing the need for initial investment and enabling partners to focus on developing additional services.**

Who are the ACE Masters, and what do they do?

ACE Masters are Riverbed partners who are exceptionally skilled in **Alluvio Aternity** and have the expertise and capabilities to support partners. **These ACE Masters will support ACE partners with offering DEM to their customers by:**



Delivering core DEM services including:

- IT service benchmarking
- End User Experience Monitoring (EUEM)
- Application Performance Monitoring (APM)
- Device Performance Monitoring (DPM)

To further enhance the service in-line with their capabilities and market specializations creating a differentiated customer engagement.



Providing licenses and support for ACE partners who wish to integrate Alluvio Aternity into their own services stack.

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How will ACE benefit my business?

The ACE Program provides you with the tools, support, and licensing flexibility needed to deliver exceptional digital experiences to any customer. Use as much or a little as you need to deliver the service your customers want, and:

- Enter growing DEM market with minimal investment and risk
- Unlock new revenue opportunities.
- Differentiate yourself as a trusted advisor for DEM-as-a-Service.
- Leverage flexible licensing models to cater to customers' unique requirements.
- Access Riverbed's powerful partner ecosystem for support, training, and resources.
- Build profitable, service based revenue streams in a growing, clearly defined market.

How do I start?

You can start right now. There is no sign up, or skills required. Here's what you need to do:



Contact Us

Contact your Riverbed Channel Account Manager to express your interest in the ACE Program.



Engage with ACE Master Partner

Your Channel Account Manager will guide you through the onboarding process, providing all the necessary information and support.



Launch new DEM-as-a-Service offering

Once onboarded, you will gain access to Riverbed's resources, training, and technical support to kickstart your journey with Alluvio Aternity DEM.

Don't miss this opportunity to be at the forefront of the unified observability market, offering more business value and driving success for your customers and your business.

300+

Technology Patents

15x

Magic Quadrant Leader

4M+

SaaS End Points Managed

95%

of Fortune 100

77%

of Forbes Global 500

Join the Riverbed ACE Program today!

For more information on the Riverbed ACE Program, email Riverbed.Partners@riverbed.com

For information on Alluvio Aternity, [visit us online](#)

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